

Name	Mrs. Nivedita Prashant Sagale	
Date Of Birth	5 <sup>th</sup> December 1972	
Highest Qualification	Instrumentation Engineering & MBA in International Marketing	
Specialization	Marketing	
Designation	Training & Placement Officer	
Department	Training & Placement	
Date Of Joining in College	25 <sup>th</sup> February 2017	
Email Id	dilkap.placements@gmail.com	
Previous Experience	<p>I have 15+ years of rich experience with the best Companies in Sales , Marketing (Domestic &amp; International), Relationship Management, in the Computers /Industrial Lubricant - Oil / Pharmaceutical raw material Industry/Engineering /Electrical Products.</p> <p>Worked in EPCOS (Siemens Solar Unit ) , Nasik as a Engineer</p> <p>Worked in Sah Petroleums Ltd (Gulf Oil )</p> <p>Worked in Modison Metals Limited as an Export Manager</p> <p>Worked in Billets Electrowerke Ltd (Dowels Brand ) as an Export Manager</p> <p>Worked as a Marketing Consultant for JUKU Orchem , Chennai</p>	
Planning for Dilkap Engineering & Institutes	<p><b>Training :</b></p> <p>To use my Industry experience practically for Students to nurture and groom not only excel in corporate world but also to achieve overall all success in their life.</p> <p>Activities involve</p> <ul style="list-style-type: none"> <li>• Communication Skills,</li> <li>• Aptitude Tests</li> <li>• Personality Development. Presentation Skills, Confidence building &amp; Self esteem, Self Motivational programs, Group discussions, Positive attitudes, Manners &amp; Etiquettes many more...</li> <li>• Interview Techniques and appearance. Interviews with HR of reputed Companies (To educate students to crack the interviews).</li> <li>• Industry visits, Seminars.</li> <li>• Summer Internship Program.</li> <li>• Career Guidance</li> <li>• Career oriented workshops.</li> </ul> <p><b>Placements :</b></p> <ul style="list-style-type: none"> <li>• Campus Interviews</li> <li>• Pull Campus</li> <li>• Walk in Interviews in reputed Companies</li> </ul>	